XM10-274

Competitive Natural Gas Aggregator License Application for NHPUC Rules 3003.02 Pursuant to NHPUC Rules 3000

- The legal name of the applicant as well as any trade name(s) under which it operates or intends to operate in the state;
 <u>Single Source Energy Solutions</u>, Inc.
- 2. The applicant's business address, Telephone number, email address and website address, as applicable;

<u>332 Forsyth Drive, Massachusetts 02351</u> Address <u>866-980-1222</u> Toll-Free Telephone Number <u>info@singlesourceenergysolutions.com</u> <u>Email</u> <u>WWW.singlesourceenergysolutions.com</u> Website Address



3. The name(s), title(s), business address (es), telephone number(s), facsimile numbers and e-mail address (es) of the applicant if an individual or of the applicant's principal(s), if the applicant is anything other than an individual;

 Mathew Trombly Chief Executive Officer and Co-Founder

 Name
 Title

 23 Danbury Road Nashua, New Hampshire 03064

 Address

 866-980-1222 ext. 201

 Telephone Number

 866-338-1700

 Facsimile Number

 mtrombly@singlesourceenergysolutions.com

Brandon Jordan President, Chief Financial Officer and Co-Founder Name Title 332 Forsyth Drive Abington, Massachusetts 02351 Address 866-980-1222 ext. 202 Telephone Number bjordan@singlesourceenergysolutions.com E-mail 866-338-1700 Facsimile Number

<u>Graig Joyce Executive VP – Director of Competitive Procurement</u> <u>S9 Cliff Road Bourne Massachusetts 02532</u> Address <u>866-980-1222 ext. 203</u> Telephone Number <u>508-437-0291</u> Facsimile Number gjoyce@singlesourceenergysolutions

- 4. The telephone number of the customer service department or the Name, Title, Telephone Number, and Email Address of Customer Service Contact Person of the applicant including Toll Free Telephone Numbers if available;
 <u>Brandon Jordan President & CFO</u> Name Title
 <u>332 Forsyth Drive, Massachusetts 02351</u> Address
 <u>866-980-1222 ext. 202</u> info@singlesourceenergysolutions.com Toll-Free Telephone Number Email
- A copy of the applicant's authorization to do business in New Hampshire from the Secretary of State, if applicable;
 See attached Authorization from the Secretary of State.

6. A list of LDC's and/or CNGS's in New Hampshire through which the applicant provides or intends to provide service;

Single Source Energy Solutions will approach its potential Commercial and Industrial clients from an unrestricted perspective within the boundaries of the franchise territories of National Grid, New Hampshire Gas Corporation and Unitil Energy Systems, Inc. (UES) (formerly Concord Electric Company and Exeter and Hampton Electric Company). Single Source Energy Solutions intends to provide services to clients through Hess Corporation, Metromedia, Inc. and Sprague Energy Corporation as CNGS'S.

7. A statement that the applicant is not representing any supplier interest or a listing of any supplier interest the applicant intends to represent;

Single Source Energy Solutions, Inc will establish relationships and secure broker agreements with multiple suppliers to insure our ability in providing our clients with a variety of solutions for procuring electricity and natural gas with flexible contract terms and prices to meet the needs of each client individually.

Single Source Energy Solutions will take a managed risk approach to develop a cost effective procurement strategy. We accomplish this through the evaluation of existing consumption, pricing, and contract terms. We will work with our clients in assessing and understand risk tolerance levels as well as expectations to design the best competitive procurement strategy with the best competitive procurement supplier to meet the needs of our clients.

8. Except as provided in 2003.04(e), payment of the required filing fee;

Please see enclosed Single Source Energy Solutions check in the amount of \$250.00.

9. Dated this 11th day of October 2010 at the office of Single Source Energy Solutions, Inc.

Signature: Title: C





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Filed Documents

(Annual Report History, View Images, etc.)

Business Name History

Date: 10/7/2010

Name Single Source Energy Solutions Inc. Single Source Energy Solutions Inc.	Name Type Legal Home State
Corporation - Foreign - Information	
Business ID:	637087
Status:	Good Standing
Entity Creation Date:	10/6/2010
State of Business.:	MA
Principal Office Address:	332 Forsyth Dr. Abington MA 02351
Principal Mailing Address:	No Address
Last Annual Report Filed Date:	
Last Annual Report Filed:	0
Registered Agent	
Agent Name:	Trombly Matthew A

Agent Name: Office Address: Trombly, Matthew A 23 Danbury Rd Nashua NH 03064

Mailing Address:

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www.singlesourceenergysolutions.com

MATTHEW A. TROMBLY Co-Founder & CEO

Our CEO is responsible for the overall management and performance of Single Source Energy Solutions. His key day-to-day focus is developing and maintaining the company's Energy Efficiency, Energy Management and Renewable Energy Projects. Matthew has extensive experience, having held numerous management positions in the energy industry over the past six years. For example as Regional Vice President for Solar Blue, a Florida based energy Services Company; he alone was responsible for high-level business development decision making, solution implementation oversight and staff management. He also founded an energy representation firm resulting in more than \$50MM in business development over two years.

BRANDON M. JORDAN

Co-Founder, President & CFO

Our President/CFO is responsible for managing our human and capital resources to ensure optimum productivity in the working environment. Brandon is quite knowledgeable of the energy business, most notably from his experience as a Business Development Manager with a leading retail electricity supply firm based out of Massachusetts. Additionally, as an Assistant Vice President a well renowned asset management firm, Brandon co-managed a portfolio of office and industrial assets worth approximately \$1.1 billion. Brandon was also a Senior Consultant for a premiere global consulting firm where he focused on the management and development of forensic and dispute services.

GRAIG R. JOYCE

Executive Vice President Director of Competitive Procurement

Mr. Joyce, as a partner in Single Source Energy Solutions holds the position of Executive Vice President – Director of Competitive Procurement. Graig is responsible for all aspects of operations for our Competitive Procurement division. He draws on his extensive experience from his role as Senior Vice President of New England at a leading retail electricity supply firm based out of Massachusetts where he managed 7 Regional Directors and their sales team. Graig was responsible for the development and implementation of more than 2 billion kWh's of retail electricity supply. His knowledge of the energy business provides Single Source Energy Solutions with a superior ability to provide its clients with custom energy buying solutions.

ROBERT J. ANDREWS

Chief Information Officer

Mr. Andrews provides up-to-date energy intelligence and analytics, ensuring that SSEC remains a market leader in the independent energy-consulting arena. Roberts' role is to supply Single Source Energy Solutions clients and consultants with unbiased energy related reports that focus on current trends and issues within the global energy market. This crucial role highlights Single Source Energy Solutions commitment to knowledge, which is important in ensuring Single Source Energy Solutions consultants provide the most innovative and cost efficient strategies to our clients. Robert has a vast knowledge of the energy marketplace due to his work at the power intelligence firm, EnvaPower. Robert has also worked as a senior industry research analyst, focusing on real estate, transportation and financial services and has been featured in various publications, including the Risk Management Association Journal and Manufacturing Engineering magazine.

SCOTT RINDNER

Senior Financial Advisor

Mr. Rindner has held various executive roles as CEO, CFO in industries such as healthcare, information technology, finance and renewable energy technology. During this time Scott was responsible for financial operations, business development, mergers and acquisitions, raising capital and successful exits to corporate buyers and the public market. Scott has also assisted in raising over \$1 billion in equity and debt financing in initial and secondary public offerings, private placements, venture capital and institutional credit facilities for Fortune 100, start-up and development stage ventures. Scott is also a founder and Managing Director of RFA Global Energy Group (RFA). RFA is headquartered in Danville, California. RFA was founded by a dedicated group of highly experienced energy sector specialists for the purpose of acquiring and enhancing the production of under-performing oil and gas properties, as well as marketing and trading petroleum products to refineries, utilities, pipelines and consumers throughout Europe, Asia, South America, Middle East, the United States and Canada. Scott is a Certified Public Accountant and licensed in California and New York since 1979.